## Please use this form if you want the Hong Kong Offer Shares to be issued in your name 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of Oilu Expressway Company Limited (the "Company") dated 29 June, 2018 (the "Prospectus")

本申請表格使用齊魯高速公路股份有限公司(「本公司」)於2018年6月29日刊發的招股書(「招股書」)所界定的相同詞語。 Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong

Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act.

本申請表格及招股書概不構成在香港以外任何司法權區要約出售或游說要約購買任何香港發售股份。若無根據美國證券 法登記或獲豁免登記,香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 在任何根據當地法例不得發送、派發或複製本申請表格及招股書的司法權區內,概不得發送或派發或複製(不論方式,也 不論全部或部分)本申請表格及招股書

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies and Available for Inspection" section in Appendix IX to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), Hong Kong Securities Clearing Company Limited ("HKSCC"), the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of these

招股書、所有相關申請表格及招股書附錄九「送呈公司註冊處處長及備查文件」一節所述其他文件的副本已按香港法例第32章公司(清盤及雜項條文)條例第342C條規定送呈香港公司註冊處處長登記。香港交易及結算所有限公司、香港聯合交易所有限公司(「**聯交所**」)、香港中央結算有限公司(「**香港結算**」)、香港證券及期貨事務監察委員會(「**香港設監會**」)及香港公司 註冊處處長對此等文件的內容概不負責。



## **Qilu Expressway Company Limited** 齊魯高速公路股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(於中華人民共和國註冊成立的股份有限公司)

Stock Code : 1576 股份代號 1576

**Maximum Offer Price** HK\$3.10 per H Share plus brokerage of 1%, SFC

transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars subject to refund

on final pricing)

每股H股3.10港元,另加1%經紀佣金、 0.0027%香港證監會交易徵費及0.005%香港 聯交所交易費(須於申請時以港元繳足,

最終定價後多繳款項可予退還)

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures. 招股書尚有其他關於申請程序的資料,本申請表格應與招股書一併閱讀。

## Application Form 申請表格

Qilu Expressway Company Limited

Joint Sponsors

Joint Global Coordinators

Joint Bookrunners

Joint Lead Managers

The Hong Kong Underwriters

#### Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this **Application Form.** 

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of the "Effect of completing and submitting this Application Form" section of this **Application Form.** 

致: 齊魯高速公路股份有限公司

聯席保薦人

聯席全球協調人

聯席賬簿管理人

聯席牽頭經辦人

香港承銷商

#### 申請人聲明

本人/吾等同意本申請表格及招股書的條款及條件以及 申請程序。請參閱本申請表格「填寫及遞交本申請表格的 效用 | 一節。

警告:任何人士只限作出一次為其利益而提出的認購申 請。請參閱本申請表格「填寫及遞交本申請表格的效用」 一節最後四點。

## Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

由(所有)申請人簽署(所有聯名申請人必須簽署):				寫 Lodged by 遞交申請的經紀	
四(万百) 年明八聚省(万百弥石平明八名 从聚石)	Broker No. 經紀號碼 Broker's Chop 經紀印記				
Date日期: / / // D日 M月 Y年					
Number of Public Offer Shares applied for (not more than 25,000,000 shares) 申請公開發售股份數目(不超過25,000,000股股份)	Cheque/ba	nker's cas	hier order	number支票/銀行本票號碼	
	Name of ba	ank on wh	ich cheque	/Banker's cashier order is drawn	
Total amount 總額	(see "How t	to make y	our applica	tion" section)	
HK\$ 港元	兄現文宗/	/ 銀仃平	<b>崇的銀行</b> 2	名稱(見「申請手續」一節)	
Name in English, in BLOCK letters 英文姓名/名稱(正楷)		4			
Family name or company name 姓氏或公司名稱	Forename(s)	名字			
Name in Chinese 中文姓名/名稱		<b>V 1 1 1 1</b>			
Family name or company name 姓氏或公司名稱	Forename(s)				
Occupation in English 職業(以英文填寫)	Registration	No.* (Plea	se delete as	port No./Hong Kong Business appropriate) 香港身份證號碼/ (請刪除不適用者)	
Names of all other joint applicants in English (if any, in BLOCK letters) 所有其他聯名申請人的英文姓名/名稱(如有,正楷)	No. of all other	r joint applic	ants* (Please	t No./Hong Kong Business Registration delete as appropriate) 所有其他聯名申請 香港商業登記號碼*(請刪除不適用者	
1)	1)				
2)	2)				
3)	3)				
Hong Kong address in English and telephone no. (joint applicants should in BLOCK letters) 香港地址(以英文正楷填寫)及電話號碼(聯名申請	l give the addre 人只須填寫排	ss and the 非名首位申	telephone nu 請人的地力	imber of first-named applicant only 上及電話號碼)	
	<b>&gt;</b>				
	Telephone N	Vo. 電話號	碼		
For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人遞交: 閣下若不填寫本節,是項認購申請將視作為 閣下本身利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。					
ADDRESS LABEL 地址標貼(Your name(s) and address in Hong Kong in BLOCK letters請用英文正楷填寫姓名/名稱及香港地址)					
For Internal use 此欄供內部使用					

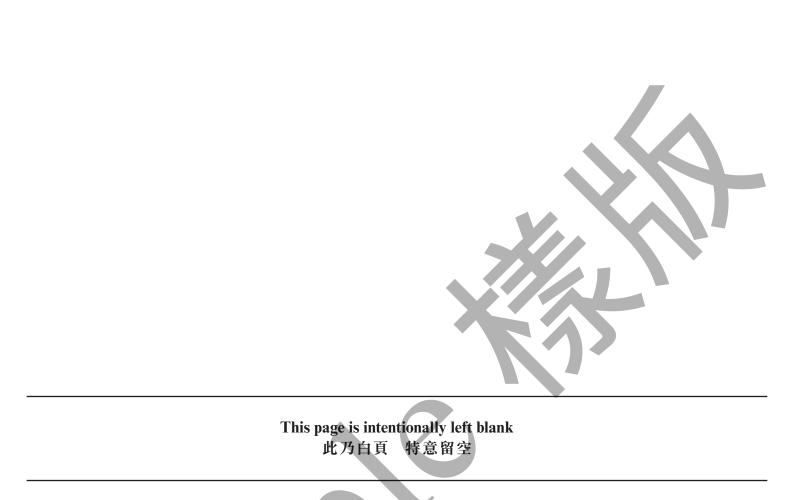
## Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

\*(1) An individual must provide his Hong Kong Identity Card number or, if he does not hold a Hong Kong Identity Card, his passport number. A body corporate must provide its Hong Kong Business Registration number. Each joint applicant must provide its or his relevant number. The Hong Kong Identity Card number(s)/passport number(s)/ Hong Kong Business Registration number(s) will be transferred to a third party for checking the Application Form's validity.

個別人士必須填寫其香港身份證號碼或(如非香港身份證持有人)護照號碼。法人團體必須填寫 其香港商業登記號碼。每名聯名申請人均必須提供其相關號碼。該等香港身份證號碼/護照號 碼/香港商業登記號碼將轉交第三方以核實申請表格的有效性。

- (2) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque. 退款支票(如有)上或會印有閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼一部分。銀行兑現退款支票前或會要求查證閣下的香港身份證號碼/護照號碼。
- (3) If an application is made by an unlisted company and:
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company, then the application will be treated as being made for your benefit. 倘若申請人是一家非上市公司,而:
  - 該公司主要從事證券買賣業務;及
  - 閣下對該公司可行使法定控制權, 是項申請將視作為 閣下的利益提出。





## How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

Qilu Expressway Company Limited (Stock Code: 1576) (HK\$3.10 per Hong Kong Offer Share) NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS							
No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
1,000	3,131.24	35,000	109,593.36	700,000	2,191,867.09	8,000,000	25,049,909.60
2,000	6,262.48	40,000	125,249.55	800,000	2,504,990.96	9,000,000	28,181,148.30
3,000	9,393.72	45,000	140,905.75	900,000	2,818,114.83	10,000,000	31,312,387.00
4,000	12,524.95	50,000	156,561.94	1,000,000	3,131,238.70	15,000,000	46,968,580.50
5,000	15,656.20	60,000	187,874.32	1,500,000	4,696,858.05	20,000,000	62,624,774.00
6,000	18,787.43	70,000	219,186.71	2,000,000	6,262,477.40	25,000,000 <sup>(1)</sup>	78,280,967.50
7,000	21,918.68	80,000	250,499.10	2,500,000	7,828,096.75		,
8,000	25,049.91	90,000	281,811.48	3,000,000	9,393,716.10		
9,000	28,181.15	100,000	313,123.87	3,500,000	10,959,335.45		
10,000	31,312.39	200,000	626,247.74	4,000,000	12,524,954.80		
15,000	46,968.59	300,000	939,371.61	4,500,000	14,090,574.15		
20,000	62,624.77	400,000	1,252,495.48	5,000,000	15,656,193.50		
25,000	78,280.97	500,000	1,565,619.35	6,000,000	18,787,432.20	(1) Maximum num	har of Hang Vana
30,000	93,937.16	600,000	1,878,743.22	7,000,000	21,918,670.90	Offer Shares you	

- 2. Complete the form in English in BLOCK letters and sign it. Only written signatures will be accepted (and not by way of personal chop).
- 3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

#### The cheque must:

#### Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "BANK OF CHINA (HONG KONG) NOMINEES LIMITED QILU EXPRESSWAY PUBLIC OFFER";
- be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following branches of the following receiving banks:

## Bank of China (Hong Kong) Limited

District	Branch Name	Address
Hong Kong Island	Central District (Wing On House) Branch	71 Des Voeux Road Central
Kowloon	Prince Edward Branch	774 Nathan Road, Kowloon
New Territories	Sheung Shui Branch Securities Services Centre	136 San Fung Avenue, Sheung Shui

## Industrial and Commercial Bank of China (Asia) Limited

District	Branch Name	Address
Hong Kong Island	Wanchai Road Branch	G/F Times Media Centre, 133 Wan Chai Road, Hong Kong
Kowloon	Telford Branch	Shop F19, Telford Plaza, Kowloon Bay, Kowloon, Hong Kong
New Territories	Kwai Fong Branch	C63A-C66, 2/F, Kwai Chung Plaza, Kwai Fong, New Territories, Hong Kong

5. Your Application Form can be lodged at these times:

Friday, 29 June 2018 9:00 a.m. to 5:00 p.m. Saturday, 30 June 2018 9:00 a.m. to 1:00 p.m. Tuesday, 3 July 2018 9:00 a.m. to 5:00 p.m. Wednesday, 4 July 2018 9:00 a.m. to 5:00 p.m. Thursday, 5 July 2018 — 9:00 a.m. to 5:00 p.m. Friday, 6 July 2018 — 9:00 a.m. to 5:00 p.m. Saturday, 7 July 2018 9:00 a.m. to 1:00 p.m. Monday, 9 July 2018 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on Monday, 9 July 2018. The application lists will be open between 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions, as described in "10. Effect of bad weather on the opening of the Application Lists" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

## 申請手續

1. 使用下表計算閣下應付的款項。 閣下申請認購的股數須至少為1,000股香港發售股份,並為下表 所列的其中一個數目,否則恕不受理。

## 齊魯高速公路股份有限公司(股份代號:1576) (每股香港發售股份3.10港元) 可供申請認購股份數目及應繳款項

7万年前 脑积以历 数百久心 颇 奶次							
申請認購的 香港發售 股份數目	申請時 應繳款項 港元	申請認購的 香港發售 股份數目	申請時 應繳款項 港元	申請認購的 香港發售 股份數目	申請時 應繳款項 港元	申請認購的 香港發售 股份數目	申請時 應繳款項 港元
1,000	3,131.24	35,000	109,593.36	700,000	2,191,867.09	8,000,000	25,049,909.60
2,000 3,000	6,262.48 9,393.72	40,000 45,000	125,249.55 140,905.75	800,000 900,000	2,504,990.96 2,818,114,83	9,000,000 10,000,000	28,181,148.30 31,312,387.00
4,000	12,524.95	50,000	156,561.94	1,000,000	3,131,238.70	15,000,000	46,968,580.50
5,000 6,000	15,656.20 18,787.43	60,000 70,000	187,874.32 219,186.71	1,500,000 2,000,000	4,696,858.05 6,262,477.40	20,000,000 25,000,000 <sup>(1)</sup>	62,624,774.00 78,280,967.50
7,000	21,918.68	80,000	250,499.10	2,500,000	7,828,096.75		, ,
8,000 9,000	25,049.91 28,181.15	90,000	281,811.48 313,123.87	3,000,000 3,500,000	9,393,716.10 10,959,335.45		
10,000	31,312.39	200,000	626,247.74	4,000,000	12,524,954.80		
15,000 20,000	46,968.59 62,624.77	300,000 400,000	939,371.61 1,252,495.48	4,500,000 5,000,000	14,090,574.15 15,656,193.50		
25,000	78,280.97	500,000	1,565,619.35	6,000,000	18,787,432.20	   (1) 閣下可申請詞	
30,000	93,937.16	600,000	1,878,743.22	7,000,000	21,918,670.90	股份最高數	<b>=</b> •

- 2. 以英文正楷填妥及簽署申請表格。僅接納親筆簽名(不得以個人印章代替)。
- 3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立 開出銀行本票。閣下的支票或銀行本票必須符合以下所有規定,否則認購申請將不獲接納:

## 支票必須:

## 銀行本票必須:

- 以港元開出;
- 不得為期票;
- 註明抬頭人為「中國銀行(香港)代理人有限公司—齊魯高速公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 從 閣下在香港的港元銀行賬戶中開出;及
- 顯示 閣下的賬戶名稱,而該賬戶名稱必須已預印在支票上,或由有關銀行授權的人士在支票背書。賬戶名稱必須與閣下姓名/名稱相同。如屬聯名申請,賬戶名稱必須與排名首位申請人的姓名/名稱相同。
- 須由香港持牌銀行開出,並由有關銀行授權的人士在銀行本票背面簽署核證 閣下姓名/名稱。銀行本票所示姓名/名稱須與 閣下姓名/名稱相同。如屬聯名申請,銀行本票背面所示姓名/名稱必須與排名首位申請人的姓名/名稱相同。

## 如 閣下欲以本身名義登記將獲發行的公開發售股份,請使用本申請表格

4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同隨附的支票或銀行本票)投入下列收款銀行的指定分行特設的收集箱:

## 中國銀行(香港)有限公司

地區 分行名稱 地址

香港島 中環永安集團大廈分行 德輔道中71號

九龍 太子分行 九龍彌敦道774號

新界 上水分行證券服務中心 上水新豐路136號

## 中國工商銀行(亞洲)有限公司

地區 分行名稱 地址

香港島 灣仔道分行 香港灣仔道133號卓陵中心地下

九龍 德福分行 香港九龍九龍灣德福廣場F19號舖

5. 閣下可於下列時間遞交申請表格:

2018年6月29日(星期五) — 上午九時正至下午五時正

2018年6月30日(星期六) — 上午九時正至下午一時正

2018年7月3日(星期二) — 上午九時正至下午五時正

2018年7月4日(星期三) 上午九時正至下午五時正

2018年7月5日(星期四) — 上午九時正至下午五時正

2018年7月6日(星期五) — 上午九時正至下午五時正

2018年7月7日(星期六) — 上午九時正至下午一時正 2018年7月9日(星期一) — 上午九時正至中午十二時正

6. 截止遞交申請的時間為2018年7月9日(星期一)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請,唯一會影響此時間的變化因素為當日的天氣情況(詳見招股書「如何申請香港發售股份」一節「10.惡劣天氣對開始辦理申請登記的影響」)。



# Qilu Expressway Company Limited 齊魯高速公路股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

## **GLOBAL OFFERING**

#### Conditions of your application

#### A. Who can apply

- 1. You and any person (s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- 2. If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- I. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States, not be a United States Person (as defined in Regulation S) and not be a legal or natural person of the PRC.
- 6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
  - an existing beneficial owner of Shares in the Company and/ or any of its subsidiaries;
  - a Director, supervisor or chief executive officer of the Company and/or any of its subsidiaries;
  - a connected person (as defined in the Listing Rules) of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
  - an associate (as defined in the Listing Rules) of any of the above; or
  - have been allocated or have applied for any International Offer Shares or otherwise participated in the International Offering.

## B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

#### C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators (or its agents or nominees), as agent of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in your name as required by the Articles of Association;
- agree to comply with the Companies Ordinance, Companies (Winding Up and Miscellaneous Provisions) Ordinance, the PRC Company Law, Securities Law and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;

- confirm that you are aware of the restrictions on the Global Offering in the Prospectus;
- agree that none of the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, their respective directors, officers, employees, partners, agents, advisors and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any Offer Shares under the International Offering nor participated in the International Offering;
- agree to disclose to the Company, the H Share Registrar, receiving banks, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Manager, the Underwriters and/or their respective advisors and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
  - if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Sponsors, the Joint Global Coordinators the Joint Bookrunners, the Joint Lead Managers and the Underwriters nor any of their respective officers or advisors will breach any law outside Hong Kong as result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form:
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
  - represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h) (3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place your name(s) on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to send any share certificate(s) and/or any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you fulfill the criteria mentioned in "Personal Collection" section in the Prospectus to collect share certificate(s) and/or refund cheque(s);
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Company and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;

- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC or through the White Form **eIPO** Service Provider by you or by any one as your agent or by any other person; and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC and (ii) you have due authority to sign the Application Form or give electronic application **instructions** on behalf of that other person as their agent.

#### D. Power of attorney

If your application is made through an authorised attorney, the Company and the Joint Global Coordinators may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

#### Determination of Offer Price and Allocation of Hong Kong Offer Shares

The Offer Price is expected to be fixed on or around Thursday, 12 July 2018. Applicants are required to pay the maximum Offer Price of HK\$3.10 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee. If the Offer Price is not agreed between the Company and the Joint Global Coordinators (for themselves and on behalf of the Underwriters) on or before Wednesday, 18 July 2018, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the

application lists close.

The Company expects to announce the final Offer Price, the level of interest in the International Offering, the level of applications under the Hong Kong Public Offering and the basis of allocation of the Hong Kong Public Offering prior to the morning of the last day for lodging applications under the Hong Kong Public Offering, in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www. glecl.com. Results of allocations in Hong Kong Public Offering, and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where

applicable) will be available on the above websites.

The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering will be subject to adjustment as described in the section "Structure of the Global Offering" in the Prospectus. In particular, the Offer Shares to be offered in the Hong Kong Public Offering and the International Offering may be reallocated as between these offerings at the discretion of the Joint Global Coordinators, subject to the maximum total number of Shares that may be allocated to the Hong Kong Public Offering, being 100,000,000 Shares, representing double the number of Offer Shares initially available under the Hong Kong Public Offering and 20% of the total number of Offer Shares initially available under the Global Offering, in accordance with Guidance Letter HKEX-GL-91-18.

#### If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 or more Hong Kong Offer Shares, you may collect your share certificate(s) and/or refund cheque(s) in person from: Computershare Hong Kong Investor Services Limited, at Shops 1712– 1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, 18 July 2018 or such other date as notified by us in the newspapers.

If you are an individual who is eligible for personal collection, you must not authorise any other person to collect for you. If you are a corporate applicant which is eligible for personal collection, your authorised representative must bear a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives must produce, at the time of collection, evidence of identity acceptable to the H Share Registrar.

If you do not collect your share certificate(s) and/or refund cheque(s) personally within the time period specified for collection, they will be dispatched promptly to the address as specified on this Application Form by ordinary post at your own

If you apply for less than 1,000,000 Hong Kong Offer Shares, your refund cheque(s) and/or share certificate(s) will be sent to the address on the relevant Application Form on or before Wednesday, 18 July 2018, by ordinary post and at your own risk.

#### Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest. If the Offer Price is less than the maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest.

The refund procedures are stated in the "14. Dispatch/Collection of Share Certificates and Refund Monies" in the "How to Apply

for Hong Kong Offer Shares" section of the Prospectus.

Application by HKSCC Nominees Limited ("HKSCC Nominees") Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

Applicants' declaration" on the first page;

"Warning" on the first page;

"If you are a nominee";

- All representations and warranties under the "Effect of completing and submitting this Application Form" section, except the first one regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)"; and

"Refund of your money".

The following sections in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus are inapplicable where this form is signed by HKSCC Nominees:

"How many applications can you make"; and

"Circumstances in which you will not be allotted Offer Shares".

#### Effect of the Information You Give to Computershare Hong Kong **Investor Services Limited**

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.



# Qilu Expressway Company Limited 齊魯高速公路股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

## 全球發售

#### 申請條件

#### 甲. 可提出申請的人士

- 閣下及 閣下為其利益提出申請的人士必須年滿18歲 並有香港地址。
- 2. 如 閣下為商號,申請必須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式授權人員簽署, 並註明其所屬代表身份及蓋上公司印鑑。
- 閣下必須身處美國境外,並非美籍人士(定義見S規例), 亦非中國法人或自然人。
- 除非為上市規則所批准,否則,下列人士概不得申請 認購任何香港發售股份:
  - 本公司及/或其任何子公司股份的現有實益擁有人;
  - 本公司及/或其任何子公司的董事、監事或行政 總裁;
  - 本公司關連人士(定義見上市規則)或緊隨全球發售完成後成為本公司關連人士的人士;
  - 上述任何人士的聯繫人(定義見上市規則);或
  - 已獲分配或已申請任何國際發售股份或以其他方式參與國際發售的人士。

#### 乙. 如 閣下為代名人

閣下作為代名人可提交超過一份香港發售股份申請,方法是: (i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子指示(如 閣下為中央結算系統參與者);或(ii)使用**白色或黃色**申請表格,以自身名義代表不同的實益擁有人提交超過一份申請。

## 丙. 填寫及遞交本申請表格的效用

閣下填妥並遞交申請表格,即表示 閣下(如屬聯名申請人,即各人共同及個別)代表 閣下本身,或作為 閣下代其行事的每位人士的代理或代名人:

- 承諾簽立所有有關文件,及指示並授權本公司及/或聯席全球協調人(或其代理或代名人)作為本公司代理為閣下簽立任何文件,並代表閣下處理一切必要事務,以便根據公司章程的規定,以閣下的名義登記閣下獲分配的任何香港發售股份;
- 同意遵守公司條例、公司(清盤及雜項條文)條例、中國公司法、證券法及公司章程;
- 確認 閣下已閱讀招股書及本申請表格所載條款及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及閱讀招股書,且 閣下提出申請 時僅依賴招股書所載資料及陳述而不會依賴任何其他 資料或陳述(招股書任何補充文件所載者除外);

- 確認 閣下知悉招股書內有關全球發售的限制;
- 同意本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、承銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他人士現時及日後均毋須對並非載於招股書(及其任何補充文件)的任何資料及陳述負責;
- 承諾及確認 閣下或 閣下為其利益提出申請的人士 並無申請或接納或表示有意認購(亦不會申請或接納或 表示有意認購)國際發售的任何發售股份,亦無參與 國際發售;
- 同意應本公司、A股證券登記處、收款銀行、聯席保 薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經 辦人、承銷商及/或彼等各自的顧問及代理的要求,向 彼等披露所要求提供有關 閣下及 閣下為其利益提 出申請的人士的個人資料;
- · 若香港境外任何地方的法例適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法例,且本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人及承銷商及彼等各自的高級職員或顧問概不會因接納 閣下的購買要約,或 閣下在招股書及本申請表格所載的條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
- 同意 閣下的申請一經接納,即不得因無意的失實陳 述而撤銷;
- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港發售股份不曾亦不會根據美國證券法登記;及(ii) 閣下及 閣下為其利益申請香港發售股份的人士均身處美國境外(定義見 S規例),或屬S規例第902條第(h)(3)段所述人士;
  - 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下任何較 小數目的香港發售股份;
- 授權本公司將 閣下的姓名/名稱列入本公司股東名冊,作為 閣下獲分配的任何香港發售股份的持有人,並授權本公司及/或其代理以普通郵遞方式按申請所示地址向 閣下或聯名申請的排名首位申請人寄發任何股票及/或退款支票,郵誤風險由 閣下承擔,除非 閣下符合招股書內「親身領取」章節的條件領取股票及/或退款支票;
- 聲明及陳述此乃 閣下作出的唯一申請及 閣下擬以 其本身或 閣下為其利益提出申請的人士為受益人將 作出的唯一申請;
- 明白本公司及聯席全球協調人將依賴 閣下的聲明及 陳述以決定是否向 閣下配發任何香港發售股份, 閣 下如作出虛假聲明,可能會被檢控;

- (如本申請是為 閣下本身的利益提出)保證 閣下或 作為 閣下代理的任何人士或任何其他人士不曾亦不 會為 閣下的利益而以白色或黃色申請表格或向香港 結算或經由白表eIPO服務供應商發出電子認購指示而 提出其他申請;及
- (如 閣下作為代理為另一人士的利益提出申請)保證
   (i) 閣下(作為代理或為該人士利益)或該人士或任何其他作為該人士代理的人士不曾亦不會以白色或黃色申請表格或向香港結算發出電子認購指示而提出其他申請及(ii) 閣下獲正式授權作為該人士的代理代為簽署申請表格或發出電子認購指示。

#### 丁. 授權書

如 閣下透過授權人士提出申請,本公司及聯席全球協調人 可按其認為合適的條件(包括出示獲授權證明)酌情接納或 拒絕 閣下的申請。

## 釐定發售價及分配香港發售股份

預期發售價將於2018年7月12日(星期四)或前後釐定。申請人 須繳付每股香港發售股份的最高發售價3.10港元,另加1%經 紀佣金、0.0027%香港證監會交易徵費及0.005%聯交所交易 費。倘若本公司與聯席全球協調人(為其本身及代表承銷商) 並無於2018年7月18日(星期三)或之前協定發售價,全球發售 (包括香港公開發售)將不會進行,並告失敗。

截止登記認購申請前概不會處理香港發售股份的申請或配發任何香港發售股份。

本公司預期將於截止遞交香港公開發售申請當日上午之前《南華早報》(以英文)、《香港經濟日報》(以中文)、聯交所網站(www.hkexnews.hk)及本公司網站(www.qlecl.com)公佈最終發售價、國際發售踴躍程度、香港公開發售的申請認購水平及香港公開發售分配基準。香港公開發售的分配結果及獲接納申請人的香港身份證/護照/香港商業登記號碼(如適用)亦同於上述網站公佈。

香港公開發售與國際發售之間的發售股份分配可按招股書「全球發售安排」一節所載而調整。尤其是,聯席全球協調人可酌情決定重新分配香港公開發售及國際發售所提呈的發售股份,惟受限於香港公開發售可予分配的股份總數上限(即100,000,000股),相當於根據指引函件HKEX-GL-91-18香港公開發售項下初始可供認購的發售股份數目兩倍及全球發售項下初始可供認購的發售股份總數20%。

#### 如 閣下的香港發售股份申請獲接納(全部或部分)

如 閣下申請認購1,000,000股或以上香港發售股份 , 閣下可於2018年7月18日(星期三)或本公司在報章上公佈的其他日期上午九時正至下午一時正 , 親身前往香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取股票及/或退款支票。

如 閣下為個人申請人並合資格親身領取, 閣下不得授權任何其他人士代領。如 閣下為公司申請人並合資格派人領取, 閣下的授權代表須攜同蓋上公司印鑑的授權書領取。個人申請人及授權代表領取股票時均須出示H股證券登記處接納的身份證明文件。

如 閣下並無在指定領取時間內親身領取股票及/或退款 支票,有關股票及/或退款支票將會立刻以普通郵遞方式 寄往本申請表格所示地址,郵誤風險由 閣下承擔。

如 閣下申請認購1,000,000股以下香港發售股份 , 閣下的 退款支票及/或股票將於2018年7月18日(星期三)或之前以普 通郵遞方式寄往相關申請表格所示地址 , 郵誤風險由 閣 下承擔。

#### 银回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納,本公司將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.0027%香港證監會交易徵費及0.005%聯交所交易費)。如發售價低於最高發售價,本公司將不計利息向 閣下退回多收申請股款(包括相關的1%經紀佣金、0.0027%香港證監會交易徵費及0.005%聯交所交易費)。

有關退款程序載於招股書「如何申請香港發售股份」一節「14. 寄發/領取股票及退回股款」。

## 香港中央結算(代理人)有限公司(「香港結算代理人」)提出的 申請

如本申請表格由香港結算代理人代表發出**電子認購指示**申 請香港發售股份的人士簽署,本申請表格與招股書不符的 條文將不適用而以招股書所述者為準。在不限制此段一般 性的原則下,本申請表格的以下部分在香港結算代理人作 簽署人的情況下並不適用:

- 第一頁的「申請人聲明」;
  - 第一頁的「警告」;
- 「如 閣下為代名人」;
- 「填寫及遞交本申請表格的效用」一節下的所有陳述及 保證,惟首項有關以申請人名義登記香港發售股份及 簽署文件以使申請人登記成為香港發售股份持有人除 外;
- 「如 閣下的香港發售股份申請獲接納(全部或部分)」; 及
- 「退回款項」。

招股書「如何申請香港發售股份」一節的以下部分在香港結 算代理人作簽署人的情況下並不適用:

- 「閣下可提交的申請數目」;及
- 「閣下將不獲配發發售股份的情況」。

## 閣下提供給香港中央證券登記有限公司的資訊的有關影響 香港中央證券登記有限公司和其有關連的法人團體、董事、 喜級人員、僱員及代理人(代表))在注律所交許的最大限度

高級人員、僱員及代理人(「代表」)在法律所容許的最大限度內明確卸棄及免除在任何方面與申請人或代表申請人在此文件提供的或與此文件或在此文件下提供的任何服務相關的任何資料,或任何申請人或代表申請人提供與此文件或在此文件下提供的任何服務相關的任何其它書面或口頭通訊,有關或相關由申請人或任何其他人士或實體所遭受或招致不論如何造成的任何損失或損害的任何法律責任。此包括但不限於,該等資料中不論如何造成的任何錯誤或遺漏,或代表或任何其他人士或實體對該等資料或任何該等資料的文件記錄、影像、記錄或複製品、或其準確性、完整性、合時性或可靠性作出任何依賴。

#### **Personal Data**

#### **Personal Information Collection Statement**

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

#### 1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of share certificate(s) and/or refund cheque(s) and/or e-Refund payment instruction(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

#### 2. Purposes

The personal data of the securities holders may be held and processed for the following purposes:

- processing your application and refund cheque and e-Refund payment instruction(s), where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities' holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Company;
  - verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities holders profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Company's appointed agents such as financial advisors, receiving banks and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation;
- the Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

#### 4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

#### 5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests. All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

## 個人資料

#### 個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人說明本公司及其H股證券登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「條例」)方面的政策和措施。

#### 1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股證券登記處的服務時,必須向本公司或其代理及H股證券登記處提供準確個人資料。

未能提供所要求的資料可能導致 閣下的證券申請被拒或延遲,或本公司或其H股證券登記處無法落實轉讓或提供服務。此舉亦可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的股票及/或退款支票及/或電子退款指示。

證券持有人所提供的個人資料如有任何錯誤,須 立即通知本公司及H股證券登記處。

#### 2. 用途

證券持有人的個人資料可就下列目的持有及處理:

- 處理 閣下的申請及退款支票及電子退款 指示(如適用)、核實是否符合本申請表格及 招股書載列的條款和申請程序以及公佈香 港發售股份的分配結果;
- 遵守香港及其他地區的適用法律及法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓 證券;
- 存置或更新本公司證券持有人的名册;
- 核實證券持有人的身份;
- 確定本公司證券持有人的受益權利,例如 股息、供股和紅股等;
- 分發本公司及其子公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益提出申索;及
- 與上述者有關的任何其他附帶或相關用途及/或使本公司及H股證券登記處能履行對證券持有人及/或監管機構承擔的責任及/或證券持有人不時同意的任何其他目的。

#### 3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有人的個人資料將會保密,但本公司及其H股證券登記處可以在為達到上述任何目的之必要情況下,向下列任何人士披露或轉交(無論在香港境內或境外)有關個人資料:

- 本公司委任的代理,如財務顧問、收款銀行 及海外證券登記總處;
- (如證券申請人要求將證券存於中央結算 系統)香港結算或香港結算代理人;彼等將 會就中央結算系統的運作使用有關個人資 料;
- 向本公司或H股證券登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的任何代理、承辦商或第三方服務供應商;
- 聯交所、香港證監會及任何其他法定監管 機關或政府部門或遵照法例、規則或法規 所規定者;及
- 證券持有人與其進行或擬進行交易的任何 人士或機構,如彼等的銀行、律師、會計師 或股票經紀等。

#### 4. 個人資料的保留

本公司及其H股證券登記處將按收集個人資料 所需的用途保留證券申請人及持有人的個人資 料。無需保留的個人資料將會根據條例銷毀或 處理。

#### 5. 查閱和更正個人資料

證券持有人有權確定本公司或H股證券登記處是否持有其個人資料,並有權索取有關該資料的副本並更正任何不準確的資料。本公司及H股證券登記處有權就處理任何查閱資料的要求收取合理費用。所有查閱資料或更正資料的要求應按招股書「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書,或向本公司的H股證券登記處的個人資料私隱事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指 示,即表示同意上述各項。

