

Qilu Expressway Company Limited

齊魯高速公路股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(於中華人民共和國註冊成立的股份有限公司)

GLOBAL OFFER

全球發售

Stock code :

Maximum Offer Price

HK\$3.10 per H Share plus brokerage of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)

股份代號 最高發售價

每股H股3.10港元,另加1%經紀佣金、0.0027%證監會交易徵費及0.005% 香港聯交所交易費(須於申請時以港元繳足並可予退還)

Please read carefully the prospectus of Qilu Expressway Company Limited (the "Company") dated 29 June 2018 (the "Prospectus") (in particular, the section on "How to Apply for Hong Kong Offer Shares" in the Prospectus) and the guide on the back of this Application Form before completing this Application Form. Terms defined in the Prospectus have the same meaning when used in this Application Form unless defined herein.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HRSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

A copy of this Application Form, together with a copy of each of the WHITE and YELLOW Application Forms, the Prospectus and the other documents specified in the section headed "Documents Delivered to the Registrar of Companies and Available for inspection" in Appendix IX to the Prospectus have been registered by the Registrar of Companies in Hong Kong as required by Section 342C of Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

Your attention is drawn to the paragraph headed "Personal Data" in the section "How to Apply for Hong Kong Offer Shares" the Prospectus which sets out the policies and practices of the Company and its H Share Registrar in relation to personal data and compliance with the Personal Data (Privacy) Ordinance.

The information contained in this Application Form is not for distribution, directly or indirectly, in or into the United States (including its territories and dependencies, any State of the United States and the District of Columbia). These materials do not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The Shares mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 as amended (the "Securities Act").

The Shares may not be offered or sold in the United States except pursuant to registration or an exemption from the registration requirements of the Securities Act. No public offering of the securities will be made in the United States.

The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering will be subject to adjustment as described in the section "Structure of the Global Offering" in the Prospectus. In particular, the Offer Shares to be offered in the Hong Kong Public Offering and the International Offering may be re-allocated as between these offerings at the discretion of the Joint Global Coordinators, subject to the maximum total number of Shares that may be allocated to the Hong Kong Public Offering, being 100,000,000 Shares, representing double the number of Offer Shares initially available under the Hong Kong Public Offering and 20% of the total number of Offer Shares initially available under the Global Offering, in accordance with Guidance Letter HKEX-GL-91-18.

Qilu Expressway Company Limited Joint Sponsors Joint Global Coordinators

underlying applicants,

Joint Bookrunners Joint Lead Managers The Hong Kong Underwriters

在填寫本中請表格前,請細閱齊魯高速公路股份有限公司(「本公司」於2018年6月29日刊發的招股書(「招股書」)(尤其是招股書「如何申請香港發售股份」一節)及刊於本申請表格育面的指引。除非本申請表格另有界定,否則本申請表格所使用的詞語與招股書所界定者具相同涵義。

香港交易及結算所有限公司、香港聯合交易所有限公司(「**轉交所**」及香港中央結算有限公司(「**香港結算**))對本申請表格 的內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示概不就因本申請表格全部或任何部分內容而產 生或因依賴該等內容而引致的任何損失承擔任何責任。

本中請表格趣同**白色及黃色**申請表格、招股書及招股書附錄九[送呈公司註冊處處長及備查文件」一節所列的其他文件, 已遵照香港法例第32章公司(清整及雜項條文)條例第342C條的規定,送呈香港公司註冊處處長發記。香港證券及期貨事 務監察委員會(「證**監會**」)及香港公司註冊處處長對任何此等文件的內容概不負責。

關下較請留意招股書「如何申請香港發售股份」一節「個人資料」一段,當中載有本公司及其H股證券登記處有關個人資料 及遵守《個人資料(私聽)條例》的政策及當規。

本申請表格所載資料,不得在或向美國(包括其領土及屬地、美國各州及哥倫比亞特區)境內直接或間接分發。該等資料 不構成或組成在美國購買或認購證券的任何要約或招攬的一部分。本申請表格所述股份並無且不會根據1933年美國證券法(經修訂)(「美國證券法)」登記。

除非己進行登記或獲得豁免遵守美國證券法的登記規定,否則不得於美國提呈**發售**或出售股份。證券不會在美國公開提呈發售。

香港公開發售與國際發售之間的發售股份分配可按招股書「全球發售安排」一節所載而調整。尤其是,聯席全球協調人可 的情決定重新分配香港公開發售及國際發售所提呈的發售股份,惟受限讓香港公開發售可多分配的股份總數上限(即 100,000,000股),相當於根據指引的件HKEX-GL-91-18香港公開發售項下初始可供認購的發售股份總數20%。

齊魯高速公路股份有限公司 聯席保薦人 聯席全球協調人 聯席牽頭經辦人 聯席牽頭經辦人 香港承銷商

We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for White Form eIPO Applications submitted via banks/stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our White Form eIPO services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, including 1% brokerage fee, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee;
- confirm that the underlying applicants have undertaken and agreed to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to such underlying applicants on this application;
- understand that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application, and that the underlying applicants may be prosecuted if they made a false declaration; authorise the Company to place the name(s) of the underlying applicant(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to them, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to send any share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) by ordinary post at that underlying applicant's own risk in accordance with the procedures prescribed in this Application Form and in the Prospectus;
- request that any e-Refund payment instructions be despatched to the application payment account where the applicants had paid the application monies from a single bank account;
- request that any refund cheque(s) be made payable to the underlying applicant(s) who had used multiple bank accounts to pay the application monies;
- confirm that each underlying applicant has read the terms and conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them;
- represent, warrant and undertake that the allotment of or application for the Hong Kong Offer Shares to the underlying applicant or by underlying applicant or for whose benefit this application is made would not require the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers and the Underwriters or their respective officers or advisors to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong; and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

Signature 簽名

吾等確認,吾等已(i)遵守(電子公開養售指引)及獎過銀行/股票經報遵交自表ePO申請的運作程序以及與吾等就香港公開發售提供白表ePO服務有關的所有適用法例及規例(不論屬法定或其他者);及(ii)關讀報股書及本申請表格所載條款及條件以及申請手續,並同意受其約束。為了代表與本申請有關的每各相關申請人作出申請。吾等:

- 按照招股書及本申請表格的條款及條件,並在公司章程規限下,申請以下數目的香港發售股份;
- 夾附申請認購香港發告股份所需的全數款項(包括1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費);
- 確認相關申請人已承諾及同意核納所申請認購的香港發售股份,或該等相關申請人根據本申請獲分配的任何 較少數目的香港發售股份;
- 明白 貴公司及聯席全球協調人將依賴光等聲明及陳述、以決定是否就本申請配發任何香港發售股份,及相關申請人如作出虛假聲明,可能會遭受檢控。
- 授權 貴公司將相關申請人的姓名。名稱列入 費公司股東名冊內,作為任何將配發予相關申請人的香港發售股份的持有人,並(在符合本申滿表格及招股書所載條款及條件的任何情況下)根據本申請表格及招股書所載程序以普通郵遞方式寄發任何股票(如適用)及/或任何退款支票(如適用),郵談風險概由該相關申請人承擔;
- 倘申請人使用單一銀行賬戶支付申請股款、要求任何電子退款指示將發送至申請付款賬戶內;
 - 要求任何退款支票以使用多個銀行賬戶支付申請股款的相關申請人為抬頭人;
 - 確認各相關申請人已閱讀本申請表格及招股書所載條款及條件以及申請程序,並同意受其約束;
 - 聲明、保證及承諾向相關申請人或由相關申請人或為其利益而提出本申請的人士配發或申請認購香港發售股份,不會引致 貴公司、聯席保薦人、聯席全球協調人、聯席服薄管理人、聯席牽頭經辦人及承銷商或彼等各自的任何高級職員或顧問須遽從香港以外任何地區的法律或規例(不論是否具法律效力)的任何規定;及

同意本申請、任何對本申請的接納以及因而產生的合約,將受香港法律管轄及按其詮釋。

Total number of Hong Kong Offer 香港發售股份總數 2

Hong Kong Offer Shares on behalf of the underlying applicants whose details are contained in the read-only CD-ROM

A total of 合共		cheque(s) 張支票	Cheque Number(s) 支票編號	
are enclosed for a total sum of 其總金額為	港元		Name of Bank 銀行名稱	

Date 日期

DIA COLLA CO					
Please use BLOCK letters 請用正楷填寫 Name of White Form eIPO Service Provider 白表 eIPO 服務供應商名稱					
Chinese Name 中文名稱	White Form eIPO Service Provider ID 白表 eIPO 服務供應商身份識別編碼				
Name of contact person 聯絡人士姓名	Contact number 聯絡電話號碼	Fax number 傳真號碼			
Address 地址	For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交				
	Broker No. 經紀號碼				
	Broker's Chop 經紀印章				

r or Dank use 瓦爾內科(1) 共為		

GUIDELINES TO COMPLETING THIS APPLICATION FORM

References to boxes below are to the numbered boxes on this Application Form.

Sign and date the application form in Box 1. Only a written signature will be accepted.

The name and the representative capacity of the signatory should also be stated.

To apply for Hong Kong Offer Shares using this Application Form, you must be named in the list of White Form eIPO Service Providers who may provide White Form eIPO services in relation to the Hong Kong Public Offering, which was released by the SFC.

Put in Box 2 (in figures) the total number of Hong Kong Offer Shares for which you wish to apply on behalf of the

Applicant details of the underlying applicants on whose behalf you are applying must be contained in one data file in read-only CD-ROM format submitted together with this Application Form.

Complete your payment details in Box 3.

You must state in this box the number of cheque(s) you are enclosing together with this Application Form; and you must state on the reverse of each of those cheque(s) (i) your **White Form eIPO** Service Provider ID and (ii) the file number of the data file containing application details of the underlying applicant(s).

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Offer Shares applied for in Box 2.

All cheque(s) and this Application Form, together with a sealed envelope containing the CD-ROM, if any, must be placed in the envelope bearing your company chop.

For payments by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on a Hong Kong dollar bank account in Hong Kong;
- show your (or your nominee's) account name;
- be made payable to "BANK OF CHINA (HONG KONG) NOMINEES LIMITED QILU EXPRESSWAY PUBLIC OFFER";
- be crossed "Account Payee Only";
- not be post-dated; and
- be signed by the authorised signatories of the White Form eIPO Service Provider.

Your application may be rejected if any of these requirements is not met or if the cheque is dishonoured on its first

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Company and the Joint Representatives have full discretion to reject any applications in the case of discrepancies.

No receipt will be issued for sums paid on application

Insert your details in Box 4 (using BLOCK letters).

You should write the name, ID and address of the White Form eIPO Service Provider in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No. and Broker's Chop.

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Ordinance.

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company or its agents and/or its H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company and/or the H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of share certificate(s), and/or the despatch of e-Refund payment instructions, and/or the despatch of refund cheque(s) to which you are entitled.

It is important that holders of securities inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and e-Auto Refund payment instructions and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and
- compiling statistical information and Shareholder profiles;
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of press announcement(s) or otherwise;
- disclosing relevant information to facilitate claims on entitlements; and
 - any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

Personal data held by the Company and the H Share Registrar relating to the holders of securities will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisors, receiving banks and overseas principal
- where applicants for securities request deposit into CCASS, HKSCC and HKSCC Nominees, who will use personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunicatic computer, payment or other services to the Company and/or the H Share Registrar in connection with operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, sas their bankers, solicitors, accountants or stockbrokers, etc.

Access and correction of personal data

The Ordinance provides the holders of securities with rights to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate in accordance with the Ordinance, the Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to the Company at its registered office disclosed in the "Corporate Information" section in the Prospectus or as notified from time to time in accordance with applicable law, for the attention of the company secretary or (as the case may be) the H Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

By signing this form, you agree to all of the above.

DELIVERY OF THIS APPLICATION FORM

Industrial and Commercial Bank of China (Asia) Limit

This completed Application Form, together with the appropriate cheque(s) with a sealed envelope containing the CD-ROM, must be submitted to the following receiving bank by 4:00 p.m. on Monday, 9 July 2018:

Bank of China (Hong Kong) Limited 30/F, Bank of China Centre, 11 Hoi Fai Road, West Kowloon

Level 16, Tower 1, Millennium City 1, 388 Kwun Tong Road, Kwun Tong, Kowloon

道寫本申請表格的指引

下列號碼乃本申請表格內各欄的編號。

在申請表格欄1 簽署及填上日期。只接受親筆簽名。

亦須註明簽署人的姓名/名稱及代表身份。

使用本申請表格申請香港發售股份。 關下必須為名列於證券及期貨事務監察委員會公佈的白表elPO服務供應商名單內可以就香港公開發售提供白表elPO服務的人士。

在欄2填上 閣下欲代表相關申請人申請的香港發售股份總數(以數字填寫)。

關下代表相關申請人作出申請的申請人資料必須載於連同本申請表格遞交的唯讀光碟格式的一個資料檔案。

閣下必須在本欄註明 閣下夾附本申請表格的支票的編號;及 閣下必須在每張支票的背面註明(i) 閣下的白表 eIPO服務供應商身份識別編碼及(ii)載有相關申請人的申請詳細資料的資料檔案的檔案編號。

本欄所註明的金額必須與欄2所申請的香港發售股份總數應付的金額相同。

所有支票及本申請表格,連同載有該唯讀光碟的密封信封(如有)必須放進印有 閣下公司印鑑的信封內。

如以支票繳付股款,該支票必須:

在欄3填上 閣下付款的詳細資料。

- 為港元支票;
- 由 閣下在香港的港元銀行賬戶開出;
- 顯示 閣下(或 閣下代名人)的賬戶名稱;
- 註明抬頭人為「中國銀行(香港)代理人有限公司 齊魯高速公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 不得為期曹: 及
- 由白表eIPO服務供應商的授權簽署人簽署。

如支票未能符合上述所有規定或如支票於首次過戶時不獲兑現, 閣下的申請將不獲接納。

閣下須負責確保所遞交支票的詳細資料,與就本申請遞交的唯讀光碟或資料檔案所載的申請詳細資料相同。如出 現差異,本公司及聯席代表有絕對酌情權拒絕接受任何申請。

申請所繳付的金額將不會獲發收據。 在欄4填上 閣下的詳細資料(用正楷)。

閣下必須在本欄填上 閣下的姓名/名稱、白表eIPO服務供應商身份識別編碼及地址。 閣下亦必須填寫 閣下辦公地點的聯絡人士的姓名及電話號碼以及(如適用)經紀號碼並蓋上經紀印章。

個人資料收集聲明 《個人資料(私隱)條例》(「條例」)中的主要條文於1996年12月20日在香港生效。此項個人資料收集聲明是向股份申請人及持有人說明本公司及其H股證券登記處有關個人資料及條例方面的政策及慣例。

收集 閣下個人資料的原因

證券申請人或證券登記持有人申請證券或將證券轉往其名下,或將名下證券轉讓予他人,或要求H股證券登記處提供服務時,須不時向本公司或其代理及/或其H股證券登記處提供其最新的準確個人資料。

未能提供所要求的資料可能導致 閣下的證券申請被拒絕或延遲,或本公司及/或H股證券登記處無法落實證券轉讓或提供服務。此舉亦可能妨礙或延遲登記或轉讓 閣下獲接納申請的香港發售股份及/或寄發股票及/或發送電子退款指示及/或寄發 閣下應得的退款支票。

證券持有人所提供的個人資料如有任何錯誤,須立即通知本公司及H股證券登記處。

證券申請人及持有人的個人資料可作以下目的使用、持有及/或保存(不論以任何方式)

- 處理 關下的申請及電子自動退款指示及提款支票(如適用)及核實是否符合本申請表格及招股書所藏條款及申請手續及公佈香港發售股份的分配效果;
- 遵守香港及其他地區的所有適用法律及法規;
- 以證券持有人(包括以香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券
- 存置或更新本公司證券持有人的名冊; 進行或協助進行簽名核對、任何其他核對或交換資料;
- 確定本公司證券持有人的受益權利,如股息、供股及紅股等;
- 分發本公司及其子公司的通訊
- 編製統計資料及股東資料
- 遵照法例、规则或规例的要求作出披露。
- 透過報章公告或其他方式披露獲接納申請人士的身份
- 披露有關資料以便就權益提出申索;及
- 與上述者有關的任何其他財幣或相關目的及/或便本公司及H股證券登記處能履行對證券持有人及/或監管機構承擔的責任及/或證券持有人本時同意的任何其他目的。

本公司及H股證券登記處會對證券持有入的個人資料保密,但本公司及其H股證券登記處可以為達到上述任何目的面作出彼等視為必要之查詢以確定個人資料的準確性,尤其可能會向、從或聯同下列任何及所有人士及機構披露、變取或轉交證券持有人的個人資料(無論在香港境內或境外):

本公司或其委任的代理,如財務顧問、收款銀行及主要海外股份過戶登記總處;

(如應券申請人要求將證券存於中央結算系統)香港結算及香港結算代理人;彼等將會就中央結算系統的運作使用有關個人資料;

両本公司及/或H股證券登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的任何 代理、承辦商或第三方服務供應商;

聯交所、證監會及任何其他法定、監管或政府機關;及

與證券持有人有業務往來或擬有業務往來的任何其他人士或機構,如其銀行、律師、會計師或股票經紀等。

杏閱及更正個人資料

條例賦予證券持有人權利以確定本公司或H股證券登記處是否持有其個人資料、索取有關資料副本及更正任何不 準確之資料。根據條例規定,本公司及H股證券登記處有權窮處理任何查閱資料的要求收取合理費用。所有關於 查閱資料或更正資料或查詢資料效數及慣例及所持有資料類別の要求,應按照括股書(少資料)一節中經節本 公司註冊辦事處或根據適用法律不時通知的地址,尚本公司的公司秘書或H股辦分證記處(視乎情況而定)屬下就 條例所指的個人資料私隱事務主任提出

閣下簽署本申請表格,即表示同意上述所有規定。

遞交本申請表格

連同適用支票及載有唯讀光碟的密封信封,必須於2018年7月9日(星期一)下午 四時正前,送達下列收款銀行

中國銀行(香港)有限公司

中國工商銀行(亞洲)有限公司

西九龍 海輝道11號 中銀中心30樓

九龍觀塘 觀塘道388號

創紀之城1期 1座16樓